

2004 EQ-EXPERIENCE DATA CALL

SUMMARY OF 2003 RESIDENTIAL MARKET TOTALS

2003 Experience Year	Written Premiums	No. of Policies	Market Share *	EQ Premiums	No. of EQ Policies	Market Share *	% with EQ **
Total CEA Companies	3,920,092,072	5,912,117	69.18%	421,882,938	730,614	64.08%	12.36%
Total Residential Mkt (Excluding CEA)	1,686,389,145	2,634,381	30.82%	238,914,869	409,619	35.92%	15.55%
Total Residential Mkt (Including CEA)	5,606,481,217	8,546,498	100.00%	660,797,807	1,140,233	100.00%	13.34%
Total Homeowners Market	4,777,522,076	6,056,294	70.86%	584,811,884	824,516	72.31%	13.61%
Total Rental Market	163,316,737	635,595	7.44%	6,253,023	72,986	6.40%	11.48%
Total Condominium Market	172,177,375	495,997	5.80%	28,764,149	112,288	9.85%	22.64%
Total Dwelling Fire Market	380,591,063	1,046,743	12.25%	29,789,310	48,549	4.26%	4.64%
Total Mobilehome Market	112,873,965	311,869	3.65%	11,179,441	81,894	7.18%	26.26%
Total Residential Mkt (Including CEA)	5,606,481,216	8,546,498	100.00%	660,797,807	1,140,233	100.00%	13.34%
California FAIR Plan	56,862,022	184,662	17.64%	6,589,234	7,833	16.13%	4.24%
Total Dwelling Fire (Excluding CA FAIR Plan)	323,729,041	862,081	82.36%	23,200,076	40,716	83.87%	4.72%
Total Dwelling Fire Market	380,591,063	1,046,743	100.00%	29,789,310	48,549	100.00%	4.64%

* Market share represents the percentage of policies to total residential market except for the Total Dwelling Fire Market Section.

** Percent with EQ represents the percentage of policies that also have EQ coverage.

SOURCE:

California Dept. of Insurance
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