

EARTHQUAKE PREMIUM AND POLICY COUNT DATA CALL

SUMMARY OF 2005 RESIDENTIAL MARKET TOTALS

2005 Experience Year	Written Premiums	No. of Policies	Market Share *	EQ Premiums	No. of EQ Policies	Market Share *	% with EQ **
Total CEA Companies	4,662,810,427	6,213,245	69.52%	501,713,436	745,468	70.37%	12.00%
Total Residential Mkt (Excluding CEA)	2,108,529,737	2,724,576	30.48%	196,907,284	313,898	29.63%	11.52%
Total Residential Mkt (Including CEA)	6,771,340,164	8,937,821	100.00%	698,620,721	1,059,366	100.00%	11.85%
Total Homeowners Market	5,849,383,918	6,368,305	71.25%	621,189,450	757,682	71.52%	11.90%
Total Rental Market	181,480,008	692,402	7.75%	6,703,714	74,980	7.08%	10.83%
Total Condominium Market	199,584,405	543,441	6.08%	30,585,625	122,701	11.58%	22.58%
Total Dwelling Fire Market	418,331,797	1,037,253	11.61%	29,695,951	46,069	4.35%	4.44%
Total Mobilehome Market	122,560,036	296,420	3.32%	10,445,981	57,934	5.47%	19.54%
Total Residential Mkt (Including CEA)	6,771,340,164	8,937,821	100.00%	698,620,721	1,059,366	100.00%	11.85%
California FAIR Plan	66,022,098	189,121	18.23%	6,802,309	7,117	15.45%	3.76%
Total Dwelling Fire (Excluding CA FAIR Plan)	352,309,699	848,132	81.77%	22,893,642	38,952	84.55%	4.59%
Total Dwelling Fire Market	418,331,797	1,037,253	100.00%	29,695,951	46,069	100.00%	4.44%

* Market share represents the percentage of policies to total residential market.

** Percent with EQ represents the percentage of policies that also have EQ coverage.

Commercial Fire	377,944,534	220,243	19.76%	135,267,458	21,101	17.64%	9.58%
Commercial Multiple Peril (Non-Liab.)	2,367,713,523	894,127	80.24%	127,295,170	98,526	82.36%	11.02%
Total Commercial Lines:	2,745,658,057	1,114,370	100.00%	262,562,628	119,627	100.00%	10.73%