

EARTHQUAKE PREMIUM AND POLICY COUNT DATA CALL

SUMMARY OF 2016 RESIDENTIAL MARKET TOTALS

2016 Experience Year	Written Prem Excluding EQ	No. of Policies Excluding EQ	Exposure (\$) Excluding EQ	Avg Prem Per Policy	Avg Rate Per \$1,000 Insurance	Market Share *	EQ Premiums	No. of EQ Policies	Exposure (\$) Including CEA	Avg Prem Per Policy	Avg Rate Per \$1,000 Insurance	Market Share *	% with EQ **
Total CEA Companies	6,329,724,863	9,067,661	2,518,560,073,803	\$ 698.05	\$ 2.51	80.54%	609,786,487	931,589	387,692,832,988	\$ 654.57	\$ 1.57	76.68%	10.27%
Total Residential Mkt (Excluding CEA)	2,030,700,562	2,191,283	935,447,080,251	\$ 926.72	\$ 2.17	19.46%	376,581,302	283,283	186,814,358,084	\$ 1,329.35	\$ 2.02	23.32%	12.93%
Total Residential Mkt (Including CEA)	8,360,425,425	11,258,944	3,454,007,154,054	\$ 742.56	\$ 2.42	100.00%	986,367,789	1,214,872	574,507,191,072	\$ 811.91	\$ 1.72	100.00%	10.79%
Total Homeowners Market	6,280,862,380	5,888,248	2,711,156,799,420	\$ 1,066.68	\$ 2.32	52.30%	870,112,268	866,885	531,047,501,047	\$ 1,003.72	\$ 1.64	71.36%	14.72%
Total Rental Market	399,229,289	2,070,167	60,826,980,495	\$ 192.85	\$ 6.56	18.39%	10,565,298	108,490	3,684,633,709	\$ 97.38	\$ 2.87	8.93%	5.24%
Total Condominium Market	452,428,218	883,773	47,594,938,872	\$ 511.93	\$ 9.51	7.85%	60,350,539	128,940	14,338,278,547	\$ 468.05	\$ 4.21	10.61%	14.59%
Total Dwelling Fire Market	1,064,488,571	2,149,571	611,156,413,076	\$ 495.21	\$ 1.74	19.09%	32,854,587	56,895	19,316,616,333	\$ 577.46	\$ 1.70	4.68%	2.65%
Total Mobilehome Market	163,416,967	267,185	23,272,022,191	\$ 611.62	\$ 7.02	2.37%	12,485,097	53,662	6,120,161,436	\$ 232.66	\$ 2.04	4.42%	20.08%
Total Residential Mkt (Including CEA)	8,360,425,425	11,258,944	3,454,007,154,054	\$ 742.56	\$ 2.42	100.00%	986,367,789	1,214,872	574,507,191,072	\$ 811.91	\$ 1.72	100.00%	10.79%
California FAIR Plan	73,632,873	124,690	44,981,535,080	\$ 590.53	\$ 1.64	5.80%	4,025,899	4,392	2,176,088,004	\$ 916.64	\$ 1.85	7.72%	3.52%
Total Dwelling Fire (Excluding CA FAIR Plan)	990,855,698	2,024,881	566,174,877,996	\$ 489.34	\$ 1.75	94.20%	28,828,688	52,503	17,140,528,329	\$ 549.09	\$ 1.68	92.28%	2.59%
Total Dwelling Fire Market	1,064,488,571	2,149,571	611,156,413,076	\$ 495.21	\$ 1.74	100.00%	32,854,587	56,895	19,316,616,333	\$ 577.46	\$ 1.70	100.00%	2.65%

* Market share represents the percentage of policies to total residential market.
** Percent with EQ represents the percentage of policies that also have EQ coverage.